

The Power To Make It Happen

P.O. Box 53933 Station 9909 • PHOENIX, ARIZONA 85072-3999 Telephone: (602) 250-2031 Fax: (602) 250-3399

March 16, 1998

Docket Control
Arizona Corporation Commission
1200 West Washington Street
Phoenix, Arizona 85007

Re:

Docket No. RE-0000-C-94-0165

Dear Sir or Madam:

During the Stranded Cost hearings of February 23, 1998, all parties were directed to file their briefs on or before 4:00 P.M. on March 16, 1998. Enclosed are the briefs for Arizona Public Service Company.

If you have any questions, please contact me at 250-1031.

Sincerely,

Barbara A. Klemstine

Barbara Clille Far.

Manager

Regulatory Affairs

BAK/JKD/pb

Enclosures

Corporation Commission

DOCKETED

MAR 16 1998

DOCKETED BY

COPIES of the foregoing were mailed and/or delivered on this 16th day of March, 1998 to the following:

AJO IMPROVEMENT COMPANY P.O. Drawer 9 Ajo, Arizona 84321

Marv Athey TRICO ELECTRIC COOPERATIVE P.O. Box 35740 Tucson, Arizona 85740

BARRY, HETZER, STICKLEY & SCHUTZMAN Court Reporters 2627 N. Third Street, Suite 3 Phoenix, Arizona 85004-1103

Andrew W. Bettwy Assistant General Counsel SOUTHWEST GAS CORPORATION 5241 Spring Mountain Road Las Vegas, Nevada 89102

Michael Block GOLDWATER INSTITUTE Bank One Center 201 N. Central, Concourse Level Phoenix, Arizona 85004

John Branch CITY OF MESA ELECTRIC UTILITY P.O. Box 1466 Mesa, Arizona 85211-1466

Tom Broderick 6900 E. Camelback Rd. #700 Scottsdale, Arizona 85251

Paul Bullis Chief Counsel, Legal Division ARIZONA CORPORATION COMMISSION 1200 West Washington Street Phoenix, Arizona 85007

Barbara Bush 315 W. Rivera Drive Tempe, Arizona 85282

Bradley Carroll TUCSON ELECTRIC POWER COMPANY P.O. Box 711 Tucson, Arizona 85702

Clifford Cauthen GRAHAM COUNTY ELECTRIC CO-OP P.O. Drawer B Pima, Arizona 85543

Dr. Mark N. Cooper CITIZENS RESEARCH 504 Highgate Terrace Silver Spring, Maryland 20904

Patricia Cooper AEPCO P.O. Box 670 Benson, Arizona 85602-0670

C. Webb Crockett FENNEMORE CRAIG 3003 N. Central Avenue Suite 2600 Phoenix, Arizona 85012-2913

Michael A. Curtis MARTINEZ & CURTIS, P.C. 2712 N. Seventh Street Phoenix, Arizona 85006

Carl Dabelstein 2211 E. Edna Avenue Phoenix, Arizona 85022

Suzanne Dallimore Antitrust Unit Chief DEPARTMENT OF LAW BUILDING 1275 W. Washington Street Phoenix, Arizona 85007

Sam Defraw
(Attn. Code 16R)
Rate Intervention Division
NAVAL FACILITIES ENGINEERING COMMAND
200 Stovall St., Rm. 10512
Alexandria, Virginia 22332-2300

DEPARTMENT OF THE NAVY

Attn: Norman J. Furuta 900 Commodore Dr., Bldg. 107 P.O. Box 272 (Attn. Code 90C) San Bruno, CA 94066-7020

DEPARTMENT OF THE NAVY

Attn: Sam DeFrawi Navy Rate Intervention 901 "M" Street, S.E., Bldg. 212 Washington, DC 20374

Elizabeth S. Firkins INTERNATIONAL BROTHERHOOD OF ELECTRICAL WORKERS L.U. #1116 750 South Tucson Boulevard Tucson, Arizona 85716

Rick Gilliam LAND & WATER FUND OF THE ROCKIES 2260 Baseline Road, Suite 200 Boulder, CO 80302

Barbara R. Goldberg OFFICE OF THE CITY ATTORNEY 3939 Civic Center Blvd. Scottsdale, Arizona 85251

Michael Grant
GALLAGHER & KENNEDY
2600 N. Central Avenue
Phoenix, Arizona 85004

Christopher Hitchcock P.O. Box 87 Bisbee, Arizona 85603-0087

Creden Huber SULPHUR SPRINGS VALLEY ELECTRIC COOPERATIVE P.O. Box 820 Willcox, Arizona 85644

Charles R. Huggins ARIZONA STATE AFL-CIO 110 N. Fifth Avenue P.O. Box 13488 Phoenix, Arizona 85002

Vinnie Hunt TUCSON DEPARTMENT OF OPERATIONS 4004 South Park Avenue, Bldg. 2 Tucson, Arizona 85714

Debra Jacobson Manager State Regulatory Affairs SOUTHWEST GAS CORPORATION 5241 Spring Mountain Road Las Vegas, Nevada 89102

Russell E. Jones 33 N. Stone Ave., Suite 2100 P.O. Box 2268 Tucson, Arizona 85702

Steve Kean ENRON P.O. Box 1188 Houston, Texas 77251-1188

Choi Lee PHELPS DODGE CORPORATION 2600 N. Central Avenue Phoenix, Arizona 85004-3014

Robert S. Lynch Attorney at Law 340 E. Palm Lane, Suite 140 Phoenix, Arizona 85004-4529

Craig Marks
CITIZENS UTILITIES COMPANY
2901 N. Central Avenue, Suite 1660
Phoenix, Arizona 85012

Roderick G. McDougall CITY ATTORNEY 200 W. Washington St., Suite 1400 Phoenix, Arizona 85003-1611

Mick McElrath CYPRUS CLIMAX METALS COMPANY P.O. Box 22015 Tempe, Arizona 85285-2015

Walter W. Meek, President ARIZONA UTILITY INVESTORS ASSOCIATION 2100 N. Central Avenue, Suite 210 Phoenix, Arizona 85004

MOHAVE ELECTRIC COOPERATIVE, INC. P.O. Box 1045
Bullhead City, Arizona 86430

MORENCI WATER & ELECTRIC COMPANY P.O. Box 68
Morenci, Arizona 85540

William J. Murphy 200 W. Washington St., Suite1400 Phoenix, Arizona 85003-1611

Dan Neidlinger 23020 North 17th Drive Phoenix, Arizona 85015

Douglas C. Nelson, P.C. 7000 North 16th Street Suite 120-307 Phoenix, Arizona 85020

Greg Patterson RUCO 2828 N. Central Ave. Suite 1200 Phoenix, Arizona 85004

Thomas Pickrell ARIOZNA SCHOOL BOARD ASSOCIATION 2100 N. Central Avenue Phoenix, Arizona 85004

Betty Pruitt
ARIZONA COMMUNITY ACTION ASSOCIATION
202 E. McDowell #255
Phoenix, Arizona 85004

Wayne Retzlaff NAVOPACHE ELECTRIC CO-OP, INC. P.O. Box 308 Lakeside, Arizona 85929

Lawrence V. Robertson, Jr. MUNGER CHADWICK, P.L.C. 333 North Wilmot, Suite 300 Tucson, Arizona 85711-2634

Phyllis Rowe ARIZONA CONSUMERS COUNCIL 6841 North 15th Place Phoenix, Arizona 85014

Jerry Rudibaugh Chief Hearing Officer ARIZONA CORPORATION COMMISSION 1200 West Washington Street Phoenix, Arizona 85007

Ken Saline K.R. SALINE & ASSOCIATES P.O. Box 30279 Mesa, Arizona 85275

Myron Scott Arizonians for Better Environment 1628 E. Southern #9328 Tempe, Arizona 85282-5685

Jack Shilling
DUNCAN VALLEY ELECTRIC COOPERATIVE
P.O. Box 440
Duncan, Arizona 85534

Lex Smith
Michael Patten
BROWN & BAIN, P.C.
2901 N. Central Avenue
Phoenix, Arizona 85001-0400

Albert Sterman ARIZONA CONSUMERS COUNCIL 2849 East 8th Street Tucson, Arizona 85716

William Sullivan MARTINEZ & CURTIS, P.C. 2716 North Seventh Street Phoenix, Arizona 85006

Larry K. Udall 2712 N. Seventh Street Phoenix, Arizona 85006-1090

Ray Williamson Acting Director, Utilities Division ARIZONA CORPORATION COMMISSION 1200 West Washington Street Phoenix, Arizona 85007

Jessica Youle SALT RIVER PROJECT PAB 300 P.O. Box 52025 Phoenix, Arizona 85072-2025

BEFORE THE ARIZONA CORPORATION COMMISSION

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JIM IRVIN COMMISSIONER - CHAIRMAN RENZ D. JENNINGS COMMISSIONER CARL J. KUNASEK

COMMISSIONER

IN THE MATTER OF COMPETITION IN THE PROVISION OF ELECTRIC SERVICES THROUGHOUT THE STATE OF ARIZONA

DOCKET NO. RE-00000-C-94-1065

Pursuant to the Presiding Officer's direction herein, Arizona Public Service Company ("APS" or "Company") hereby submits its Initial Brief on certain of the generic stranded costs issues addressed by the Company's witnesses in this proceeding. requested by the Presiding Officer, APS' Initial Brief is divided into two (2) sections: (1) the Company's responses to the questions posed in the Procedural Orders of December 1 and December 12, 1997 ("December Procedural Orders"); and (2) a legal brief.

- APS' RESPONSES TO THE ISSUES PRESENTED IN THE DECEMBER PROCEDURAL ORDERS.
 - Α. Should the Electric Competition Rules ("Rules") Be Modified Regarding Stranded Costs, if so How?

APS proposes that the Rules be modified to clarify several ambiguities and potential inequities created by the literal language of certain portions of the Rules. A complete mark-up of APS' proposed changes to the Rules was attached to the Direct

Testimony of Jack E. Davis as Schedule JED-4 and is attached hereto as Exhibit "A", and incorporated herein by reference.

Additionally, APS' proposals with regard to mitigation are more specifically set forth later in this Initial Brief.

1. The Commission Must Clarify the Definition of "Stranded Costs" and, Correspondingly, the Definition of "System Benefits" With Regard to Nuclear Fuel Disposal Costs.

The Commission has recognized that nuclear decommissioning costs are recoverable through the System Benefits Charge ("SBC"). Nuclear fuel disposal costs are an inherent part of nuclear decommissioning costs. Both represent sunk costs that can no longer be meaningfully mitigated and for which complete assurance of full funding is in the public interest. See e.g., 8 Tr. 2709-10 (R. Smith); 10 Tr. 3074-75 (K. Rose); Ex. APS-8 (J. Davis Testimony), at 15. Accordingly, the Commission should also require that nuclear fuel disposal costs be recovered through the SBC. This would be accomplished by amending Rule 1608 to specifically include the recovery of nuclear fuel disposal costs in the SBC, as noted in Schedule JED-4.

2. The Commission Must Clarify the Definition of Stranded Costs to Include Post-1996 Stranded Costs.

The Commission must recognize that the inclusion of post-1996 stranded costs in the definition of "stranded costs" is appropriate. For example, APS witness Dr. John Landon testified:

- Q. Are there ongoing costs that should be included with stranded costs?
- A. Yes. Any prudent investment made or cost incurred during the regulatory regime must be considered

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25 26 when evaluating stranded costs. Regardless of when the decision to make the transition is made or when the transition to competition is initiated, all prudently incurred costs of the regulated utility should be collectable. For example, incumbent utilities may continue to bear the obligation to serve some or all consumers for some period after the introduction of This may cause additional stranded costs retail access. if prices in effect during the transition period are insufficient to recover these costs. Incumbents may also be obliged to provide system reliability services. Their provision may or may not be fully compensated by rates in effect. Furthermore, many incumbent utilities face unavoidable (and potentially unrecoverable) costs on an ongoing basis to meet their obligations under existing regulation. Although the burden of demonstrating what costs should be eligible for recovery lies with the utility, regulators must be careful to ensure that the process of identifying and recovering stranded costs includes not only those costs incurred prior to the decision to introduce competition, but also those prudent costs incurred as result of existing regulatory obligations or as part of the transition to competition.

Ex. APS-4 (J. Landon Rebuttal Testimony) at 6.

Virtually every witness in this proceeding expressing an opinion on this subject agreed that at least some post-1996 costs should be fairly included as stranded costs. See, e.g., 6 Tr. 2110 (A. Propper); 8 Tr. 2726-27 (R. Smith); 13 Tr. 4212-13 For example, the cost of establishing an Independent (D. Nelson). System Operator would result in uncompensated costs to those utilities involved in its formation. Future capital expenditures made by an Affected Utility to meet its standard offer requirements may become stranded. Hardware and software for metering and billing, including both existing infrastructure and, potentially, future requirements, could generate stranded costs. Employee transition expenses may result in additional stranded

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In addition, and again under a literal reading of the current Rules, post-1996 costs incurred pursuing mitigation strategies and establishing the valuation of stranded costs, including costs of auctions or asset sales, 1 would be subject to challenge. For these reasons, the Commission should expressly recognize that it is inappropriate to have an arbitrary 1996 cutoff date for consideration of stranded costs.

> 3. The Commission Must Clarify the Permissible Classes of Customers and Services Through Which Affected Utilities May Recover Stranded Costs.

The first sentence of Subsection J of R14-2-1607 currently states that stranded costs may only be recovered from competitive power purchases. This can be read in either of two ways, neither of which was supported by any of the witnesses appearing in this matter. The first is that stranded costs can only be recovered in the price of competitive generation. Because, by definition, stranded costs are those costs that cannot be mitigated or recovered in competitive generation prices, this would be tantamount to saying "no stranded cost recovery." This would make the first sentence of Subsection J inconsistent with Subsections B and H, which both provide for the recovery of stranded costs and indicate that such recovery can be through charges imposed on noncompetitive services. The second possible interpretation is that "stranded costs" can only be recovered from customers choosing competitive generation service. This would clearly be

This would also include costs to secure various regulatory and creditor/shareholder approvals.

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One Arizona Center
Phoenix, AZ 85004-0001
(602) 382-6000
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discriminatory and anti-competitive.

Although customers remaining on standard offer service may not see a transition change appear on their utility bill, stranded cost recovery is, of course, implicit in standard offer service. To prevent any argument that standard offer service cannot implicitly include stranded cost recovery, the "competitive market" limitation in Subsection J should be deleted. This was a consensus finding of both the Stranded Cost and Legal Issues Working Groups. See Legal Issues Working Group Report at 22; Stranded Cost Working Group Report at 44, 47.

Some witnesses have proposed tinkering with the sentence in question. See, e.g., Ex. Tuc-1 (E. Coyle Testimony) at 9-10; Ex. RUCO-1 (R. Rosen Testimony) at 81. However, these changes either do not resolve the problems identified above or create yet additional ambiguities. APS strongly recommends a simple straightforward deletion of this language.²

B. When Should "Affected Utilities" Be Required to Make a "Stranded Cost" Filing Pursuant to A.A.C. R14-2-1607?

Under APS' proposal, no all-encompassing total stranded cost filing is ever required. Rather, the Company would submit an annual stranded cost filing covering only the stranded costs of the prior year. The first filing (for 1999 stranded cost calculations) could be submitted within 30 days of the final order

² APS does not object to the balance of Subsection J with the understanding that it would not prevent the assessment of stranded cost recovery on backup, supplemental, and/or capacity-related ancillary services provided to such customers.

in this proceeding.

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C. What Costs Should Be Included as Part of "Stranded Costs" and How Should Those Costs Be Calculated?

1. APS' Regulatory Assets.

For APS, recovery of its regulatory assets has already been ordered by the Commission in Decision No. 59601. That 1996 Rate Settlement specifically identified APS' regulatory assets and ordered them amortized and collected in rates by 2004.

Accordingly, cost recovery for APS' regulatory assets has already been assured, and these regulatory assets need not be reconsidered in a stranded cost proceeding. APS noted a general consensus from the various witnesses in support of continued full recovery of regulatory assets, even from those witnesses generally opposed to full recovery of other stranded costs. See, e.g., 10 Tr. 3085-86 (K. Rose); 8 Tr. 2500-01 (M. Cooper). Because of the unique vulnerability of such assets to even the mildest degree of regulatory uncertainty, the final order in this proceeding should clearly reaffirm the Commission's commitment to Decision No. 59601 and to the full recovery of regulatory assets.

2. Net Lost Revenues Approach to Stranded Cost Calculation.

To calculate stranded costs, APS proposes a methodology that is similar to the net lost revenues approach widely used by other parties and in other jurisdictions. However, the APS proposal avoids the forecasting errors and contentious speculation inherent in other applications of the net lost revenues method. APS' methodology compares the actual market price for generation (as

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established by the California Power Exchange or some other comparable market index), with the Company's actual generation cost. Thus, at the end of each year of the transition period, APS would subtract the total market price for generation from the total cost of power supply service. No forecasting (other than an estimate of market price for 1999, the first year) is involved. The stranded costs so calculated are then apportioned among the appropriate customer classes based on traditional cost allocation and rate design principles and recovered during the ensuing year through the transition charge. A summary of this methodology is set forth in the direct testimony of Jack E. Davis as Schedule JED-2, attached hereto as Exhibit "B" and incorporated herein by reference.

The APS approach has significant advantages for stranded cost calculations over other methods. First, it inherently nets out so-called "stranded benefits" with "stranded costs" because all of the utility's generation assets are included in the calculation. Second, it avoids further increasing stranded costs by the costs of appraisals, engineering studies of replacement costs, etc. The most significant problem with other generic net lost revenues approaches is that they attempt to calculate stranded costs over the remaining life of the generation assets (which could be decades) and involve inevitable and likely significant forecasting errors, both with regard to the market price of generation and future cost of generation. These approaches also postpone for that same lengthy period the charging of true market prices for

generation. Those difficulties, however, are obviated in APS' plan, in that actual market prices and cost are used and a transition charge assessed only during the transition period.

- D. Should There Be a Limitation on the Time Frame Over Which "Stranded Costs" are Calculated?, and
- E. Should There Be a Limitation on the Recovery Time Frame for "Stranded Costs?"

Under APS' proposal, both the calculation and recovery time periods are essentially merged together. APS firmly believes that a limitation on the time allotted for both calculating and recovering stranded costs is important. Arizona should transition from traditional cost of service regulation to full competition in the price of electric generation and other related services as quickly as possible.

APS believes that stranded costs will, for the most part, result from the oversupply of capacity and energy in the Western Systems Coordinating Council ("WSCC"). Oversupply will keep the market price for generation below the long-run marginal cost ("LRMC") of generation until at least 2006.

As competition in generation displaces regulation across the WSCC, the imbalance of capacity and energy will likely diminish. However, there is certainly no guarantee that the market imbalance in the WSCC will correct by 2006, the end of the transition period proposed by APS. Moreover, although such correction should cause market prices to increase, it may still be some time before price equals LRMC and, even then, ongoing technological improvements (such as we have seen in the past decade), the availability of

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hydro, continued low natural gas prices, and improved transmission availability may serve to drive down LRMC over time. because APS believes that a complete transition to competitive generation should be concluded as soon as is practically feasible, APS would not seek to extend the eight-year transition period even should the oversupply in the WSCC market remain after the transition period.

Finally, if the market imbalance in the WSCC were to correct prior to 2006, the early correction would not result in an overrecovery of stranded costs. Under the Rules, all customers have the ability to move between competitive and standard offer service throughout the transition period. If the market price for generation exceeds the LRMC, customers are protected from the higher market price by moving to the cost-based standard offer.

F. How and Who Should Pay for "Stranded Costs" and Who, if Should Be Excluded From Paying for Stranded Costs?

All end users receiving regulated services from APS should pay for stranded costs. Those customers taking competitive generation will pay via a Stranded Cost Recovery Charge ("SCRC") that is applied as a distribution charge, and those on standard offer pay the SCRC through their regulated rates. The SCRC must be a nonbypassable wires charge for stranded cost recovery to be competitively neutral. Further, the SCRC would be specific to each Affected Utility, but applicable to all customers on the pertinent distribution system. The SCRC would be allocated among customer classes on a demand and/or energy basis (whichever is

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applicable to the class) under standard rate design principles.

Self-generators and interruptible power customers, however, should also pay for at least some stranded cost recovery. customers receive backup power, synchronizing power or other ancillary services that require generation assets to be in place and operational. Interruptible customers receive electric power from generation assets and should pay for stranded costs associated with these assets. Put simply, whether or not an APS customer's regulated generation services are interruptible does not alter the fact that they receive generation from APS generation assets.

G. Should There Be a True-Up Mechanism and, if so How Would it Operate?

The only "true-up" mechanism necessary under APS' methodology involves the one-time estimate of market price for 1999. estimate can be trued up to reflect the actual market prices for the year. Indeed, the use of actual market data and actual cost of service in APS' proposal makes the mechanism self-correcting and thus prevents the need for periodic true-ups throughout the remainder of the proposed transition period to correct for market price and generation cost forecasting errors.

Moreover, APS' proposal for annual adjustments will automatically reflect any increases in the "volume" of service being provided to reflect changes in the number of customers and use per customer. This volumetric adjustment, although again not a retroactive "true up," enhances the self-correcting nature of the

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Company's method and would prevent any systematic overcollection or undercollection of stranded costs during the transition period.

Η. Should There Be Price Caps or a Rate Freeze as Part of the Development of a Stranded Cost Recovery Program and if so, How Should it Be Calculated?

APS doubts the legality of any Commission-imposed rate freeze or price cap. Moreover, APS has not made any voluntary proposal for such a "freeze" or "cap" at this time.

- I. What Factors Should Be Considered for "Mitigation" of Stranded Costs?
 - 1. The Commission Must Limit the Scope of Required Mitigation to Revenue Enhancements and Cost Reductions Reasonably Achievable During the Stranded Cost Recovery Period.

The Commission's definition of "mitigation" must abandon a nonsensical and perfectionist requirement that "every feasible" mitigation effort be undertaken by an Affected Utility. and practical approach would require that an Affected Utility take "reasonable" mitigation efforts. This is the commercially accepted standard of contract damage mitigation and one for which there is ample legal precedent and judicial construction to guide the Commission.

An "every feasible" requirement, when taken to the extreme, imposes an impossible standard for Affected Utilities to meet. For example, it could suggest that the Commission must perform an after-the-fact evaluation that weighs every potential mitigation option actually considered and/or implemented against the opportunity costs of a literally infinite number of alternative options. It also requires a crystal ball for the Commission to

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conclude how each one of the infinite number of these foregone alternatives would have turned out. The "every feasible" analysis also presents potential cross-subsidy issues that will raise challenges from non-utility competitors. Ultimately, the "every feasible" requirement provides an incentive for utilities to pursue high-risk/high reward ventures in an effort to meet this impossibly high standard. Further, as Dr. Heironymus noted, "[s]uch a requirement would carry with it a ratepayer responsibility to cover any losses of such businesses." Ex. APS-2 (W. Heironymus Testimony) at 22. Rather than fall victim to a quagmire of "Monday-morning quarterbacking," the Commission should require "reasonable" mitigation efforts on the part of Affected Utilities.

In addition, the Commission should delete the requirement that mitigation include "offering a wider scope of services for profit." Stranded costs involved in this proceeding are generation-related stranded costs; imputing any profits from a nonregulated or affiliate service to offset generation-related stranded cost recovery is tantamount to denying the recovery of those stranded costs to the affected utility. Accordingly, APS proposes that Rule 1607 be reworded to clarify that mitigation measures are limited to regulated utility services and purchased power costs.

Finally, the Commission should not attempt to mask what is actually a disallowance of stranded costs by setting unachievable goals for cost mitigation. For example, no one can seriously

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believe (and no witness so testified) that 50% or more of stranded costs can be recovered through further mitigation during the transition period. Such an action combines the rank regulatory opportunism that is at the heart of all "sharing" proposals with the equally undesirable traits of being at best disingenuous and at worse downright deceitful.

The Commission Must Recognize Past Efforts at Cost and Price Reduction.

APS and other utilities have aggressively reduced costs in preparation for competition, and prices have accordingly been reduced as well. APS will request an additional price reduction To ignore these cost reductions in evaluating required this year. mitigation efforts - reductions already attributable to competition and already credited to customers - will again result in an after-the-fact disallowance of legitimate stranded cost recovery, and will penalize the Affected Utilities for mitigation efforts undertaken prior to 1999. During the Company's examination of Mr. Higgins, it was demonstrated that failure to take prior cost reductions into consideration actually penalized the more efficient utility and rewarded the less efficient utility - certainly an anomalous and unfair result. 13 Tr. 4169 (K. Higgins).

What are the FASB No. 71 Implications Resulting From the J. Company's Recommended Calculation and Recovery [Methodology]?

There are no immediate Financial Accounting Standard ("FAS") No. 71 implications to APS' proposed method of calculating and

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recovering stranded costs. APS agrees with the testimony of all the witnesses addressing this issue: The central concern with FAS 71 is that accounting write-down or write-off requirements may be triggered if the Commission denies or casts doubt on stranded cost Accounting write offs or write downs triggered by a Commission decision may have an immediate and devastating impact on some of the utilities involved (such as triggering debt covenants or causing insolvency), even if the decision itself contemplated less drastic or less immediate "regulatory" results.

K. [What Are the] Assumptions Made Including Any Determination of Market Price?

APS believes that a stranded cost calculation methodology should avoid or minimize future market price assumptions. methodology proposed by APS does not require assumptions about market prices for generation because it would use accepted indices of such prices during an historical period of time. These indices reflect an average of thousands of actual arms' length market transactions each hour of the year.

Several parties to this proceeding have attempted to confuse what should be a simple issue: To what market is the Commission Clearly, the relevant market for stranded cost calculation is the bulk power market. The difference between "wholesale" and "retail" in electric power is an outdated legal distinction, not an economic one.

To be sure, there is a difference between the competitive price of generation and the final retail price of electricity.

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Between the busbar and the meter are transmission and distribution entities and possibly retail marketers. Each has its own costs of doing business, including capital costs - costs that will impact the "all in" price of electricity to end users. However, the electric producer's profit or loss on electric generation itself will be established in the bulk power market.

Dr. William H. Heironymus addressed this very issue in his Rebuttal Testimonv:

- Please turn now to what you have termed the retail rate issue. Please explain this issue.
- This issue arises in two contexts. The first is the argument that paying stranded generating costs will inhibit competition to provide electricity to retail customers. The second made by Dr. Rosen and Mr. Rose among others, is that in measuring stranded cost the appropriate market price comparison is to the retail price.

Both arguments are absolutely wrong. wrong because of a failure to ask the simplest of all questions: what is the product or service that we are talking about when discussing or measuring stranded generating costs? The competitive service at issue is the production of wholesale electricity, not the sale of electricity to retail consumers. Most of the erroneous, even silly, arguments about predation miss this simple To repeat, generation produces only bulk power, not retail sales. If a CTC fully compensates for the difference between the generation-related costs that the utility would have recovered under continued regulation and the wholesale market price, this does not give the utility an unfair advantage in competing for retail load.

The error made by some of these witnesses may arise from a failure to distinguish between the calculation of stranded cost and the setting of the "allowance" or "buy-through rate" that reduces the bundled service rate of a customer that elects service from a competitive retailer. I agree that the buy-through rate should be sufficient to cover not only the retailers costs of buying at the wholesale market price, but also the

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LAW Carter
One Arizona Center
Phoenix, AZ 85004-0001
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competitive costs of the retailing function itself. A buy-through rate that fails to do this could conceivably affect the pace of retail competition. However, a utility generator does not and cannot earn retail margins. The ACC has determined, quite correctly, that generation and retailing are separate businesses and has required unbundled accounts. Arizona utilities may, or may not, make money as retailers. The fortunes of the retailing business have absolutely nothing whatsoever to do with the stranded cost of generation, nor with the effect of generation stranded cost recovery on retail competition.

Ex. APS-3 (W. Heironymus Rebuttal Testimony) at 16-17.

In its examination of Mr. Nelson, APS attempted to make this same point through an analogy to the natural gas business, where natural gas prices at the burner tip (which reflect the costs of transmission, distribution, and retail marketing) do not affect the profit or loss of the gas producer at the wellhead. Tr. 4223 (D. Nelson). Perhaps an easier analogy is the New York Stock Exchange. There is no "wholesale" as opposed to "retail" market for stock nor are the terms "long term" versus "short term" particularly relevant to determining the market price of the stock itself. Parties wanting to "lock in" a certain price for stocks for a specific period of time do so with other financial instruments such as options or straddles.

II. APS' LEGAL ANALYSIS OF SELECTED STRANDED COST ISSUES.

APS will address only two (2) legal issues in this portion of its Initial Brief. However, the Company reserves the right to respond to any legal issue raised by other parties in their opening briefs.

One , Phoenix, A. (602) 35.

A. The Commission Lacks the Authority to Order Divestiture.

Public utility commissions in jurisdictions which have addressed this issue have expressly recognized that a state commission lacks the authority to compel a public service corporation to divest assets. See, e.g., Re Elec. Ind.

Restructuring 163 P.U.R.4th 96, at n.31 (Mass. D.P.U. 1995)

("While the Department has the authority to approve the voluntary divestiture of assets from one electric company to another...there is no explicit statutory authority by which the Department may order divestiture, nor is it likely to be implied."); Carmel Mtn.

Ranch v. San Diego Gas & Elec. Co., 1988 Cal. P.U.C. LEXIS 67 at *14-15 (Mar. 9, 1988). Indeed, in Carmel Mountain Ranch, the California commission stated:

We have found no case or statute that confers on the Commission the power to compel a public utility to sell and convey an interest in real property to another person or entity or to determine the price or terms of the sale.... We do not know of any judicial decision or any of our own decisions or orders that would support the exercise of such powers.

1988 Cal. P.U.C. LEXIS at *14-15.4 See also Application of Would-

That there is little Arizona authority on point is undoubtedly due to the unprecedented nature of the assertion that the Commission has the authority to order the divestiture of generation plant in the exercise of its regulatory ratemaking power.

Carmel Mountain Ranch cited Hanlon v. Eshleman, 146 P. 656 (Cal. 1915) as confirmation of the commission's lack of power to compel a sale. In Hanlon, the California Supreme Court held that "[i]f the owner [of a utility] does not desire to sell, the commission cannot compel him to do so." Id. at 657. Hanlon's analysis of commission authority regarding utility property sales was adopted by the Arizona Supreme Court in 1948. Trico Elec. Coop. v. Ralston, 67 Ariz. 358, 364, 196 P.2d 470, 473 (1948)

Be Buyers of Gray Line, 1976 Cal. P.U.C. LEXIS 35 (Dec. 21, 1976), at *2-*3 nn.1-2 (holding that public utility commission lacks the authority to compel public service corporation to sell assets).

This result - that the Commission cannot make the ultimate imposition and force public service corporations from an entire line of business in an attempt to ease regulatory burdens - is entirely consistent with long-settled precedent in Arizona. Southern Pacific Co. v. Corporation Commission, 98 Ariz. 339, P.2d 692 (1965), the Arizona Supreme Court held that the Commission could not order a regulated railway to continue service on one of its lines without finding that the railway's service was inadequate. Noting the conflict between regulation and the rights of management, the Court quoted the controlling United States Supreme Court precedent:

[P] lainly it is not the purpose of regulatory bodies to manage the affairs of the corporation. "It must never be forgotten that, while the state may regulate with a view to enforcing reasonable rates and charges, it is not the owner of the property of public utility companies, and is not clothed with the general power of management incident to ownership."

Id. at 343, 404 P.2d at 694 (quoting Missouri ex rel. Southwestern Bell Tel. Co. v. Public Serv. Comm'n, 262 U.S. 276, 289, 43 S. Ct. 544, 547, 67 L. Ed. 981 (1923)).

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⁽holding that, as in Hanlon, the Commission lacks jurisdiction to enforce or construe a contract for the sale of utility property; it merely has the authority to approve or disapprove the sale).

B. Any Disallowance of a Percentage of Stranded Cost Recovery to Effect a "Sharing" Between APS' Shareholders and Consumers Would Be Arbitrary and Capricious.

Both Staff and the Commission have previously addressed the issue of whether an Affected Utility would have an opportunity to fully recover its stranded costs. Indeed, the Commission unanimously adopted Rules which, in its own words, "guaranteed" full recovery of net unmitigated stranded costs. No party has legally challenged the Commission's previous determination to allow full recovery. No party has offered the slightest legal reason for departing from this prior determination.

In contrast, APS witnesses noted that an opportunity for full stranded cost recovery is economically efficient, equitable, lawful, and in the final analysis, practical if one wishes to hasten the introduction of full competition:

- Q. Several witnesses have argued against full stranded cost recovery. Why should utilities be allowed to recover their stranded costs?
- A. A number of legal and economic arguments justify compensating a utility for its stranded costs, including 1) the promotion of economic efficiency; 2) the regulatory compact and the unique nature of regulated industries; 3) fairness and capital cost concerns about the lack of advance warning or investor compensation and 4) the hastening of retail competition.

Ex. APS-4 (J. Landon Rebuttal Testimony) at 7.

It is important to note that in the case of APS, all of its potentially strandable costs have been found reasonable by the Commission and are presently in rates and will continue to be recovered through the standard offer. Moreover, the APS proposal for recovery of stranded costs does not contemplate any

acceleration in the recovery of such costs. No party has provided a reasoned explanation of why the Commission's unilateral decision to move toward competition should now somehow result in these same reasonable costs being effectively disallowed.

III. CONCLUSION

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For the reasons set forth above, APS requests that the Commission adopt APS' stranded cost calculation and recovery methodology, and modify the Competition Rules as provided in APS' filed testimony and this Initial Brief. APS has offered a stranded cost recovery proposal that is straightforward, does not rely on mere speculation and conjecture, and which transitions Arizona to fully competitive generation prices. Moreover, the APS proposal does not increase stranded costs and is equitable and lawful, unlike forced divestiture and the various "sharing" schemes, which are nothing but confiscation under a different name.

RESPECTFULLY SUBMITTED this 16th day of March, 1998.

SNELL & WILMER L.L.P.

Thomas L. Mumaw Jeffrey B. Guldner

Attorneys for Arizona Public Service Company

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CERTIFICATE OF SERVICE

The original and ten (10) copies of the foregoing document were filed with the Arizona Corporation Commission on this 16th day of March, 1998, and service was completed by mailing or hand-delivering a copy of the foregoing document this 16th day of March, 1998, to all parties of record herein.

James K Dinger

Exhibit A

(Page 1 of 4)

R14-2-1601. Definitions

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- 8. "Stranded Cost" means the verifiable net difference between:
 - a. The value COST of all the prudent jurisdictional assets and obligations necessary to furnish electricity (such as generating plants, purchased power contracts, fuel contracts, and regulatory assets) acquired or entered into prior to the adoption of this Article, under traditional regulation of Affected Utilities; and
 - b. The market value of those assets and obligations directly attributable to the introduction of competition under this Article.

R14-2-1607. Recovery of Stranded Cost of Affected Utilities

- A. The Affected Utilities shall take every feasible REASONABLE, cost-effective measureS DIRECTLY RELATED TO REGULATED UTILITY SERVICES to mitigate or offset Stranded Cost by means such as expanding wholesale or retail markets, or offering a wider scope of services for profit, among others OR REDUCING GENERATION/PURCHASED POWER COSTS.
- B. The Commission shall allow recovery of unmitigated Stranded Cost by Affected Utilities.
- C. A working group to develop recommendations for the analysis and recovery of Stranded cost shall be established.
 - 1. The working group shall commence activities within 15 days of the date of adoption of this Article.
 - 2. Members of the working group shall include representatives of staff, the Residential Utility Consumer Office, consumers, utilities, and other Electric Service Providers. In addition, the Executive and Legislative Branches shall be invited to send representatives to be members of the working group.
 - 3. The working group shall be coordinated by the Director of the Utilities Division of the Commission or by his or her designee.
- D. In developing its recommendations, the working group shall consider at least the following factors:
 - 1. The impact of Stranded Cost recovery on the effectiveness of competition:
 - 2. The impact of Stranded Cost recovery on customers of the Affected Utility who do not participate in the competitive market:
 - 3. The impact, if any, on the Affected Utility's ability to meet debt obligations:

1			SCHEDULE JED-4 (Page 2 of 4)	
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3		4.	The impact of Stranded Cost recovery on prices paid by consumers who participat in the competitive market:	
4 5		5.	The degree to which the Affected Utility has mitigated or offset Stranded Cost:	
		6.	The degree to which some assets have values in excess of their book values:	
6 7		7.	Appropriate treatment of negative Stranded Cost:	
8	· · · · · · · · · · · · · · · · · · ·	8.	The time period over which such Stranded Cost charges may be recovered. The Commission shall limit the application of such charges to a specified time period:	
9		9.	The ease of determining the amount of Stranded Cost:	
10		10.	The applicability of Stranded Cost to interruptible customers.	
11		11.	The amount of electricity generated by renewable generating resources owned by the Affected Utility.	
13	E.	The working group shall submit to the Commission a report on the activities and recommendations of the working group no later than 90 days prior to the date indicated in R14-2-1602.		
14 15	F.		e Commission shall consider the recommendations and decide what actions, if any, to be based on the recommendations.	
16 17	G.	shall b	ne Affected Utilities shall file estimates of unmitigated Stranded Cost. Such estimates all be fully supported by analyses and by records of market transactions undertaken by illing buyers and willing sellers.	
18	Н.		ffected Utility shall request Commission approval of distribution charges or other s of recovering unmitigated Stranded Cost from customers who reduce or terminate from the Affected Utility as a direct result of competition governed by this Article	
19		servic		
20		or who obtain lower rates from the Affected Utility as a direct result of the competit governed by this Article.		
21	I.		Commission shall, after hearing and consideration of analyses and recommendations sented by the Affected Utilities, staff, and intervenors, determine for each Affected ity the magnitude of Stranded Cost, and appropriate Stranded Cost recovery hanisms and charges. In making its determination of mechanisms and charges, the numission shall consider at least the following factors:	
22		Utility		
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24		1.	The impact of Stranded Cost recovery on the effectiveness of competition:	
25		2.	The impact of Stranded Cost recovery on customers of the Affected Utility who de	
26			not participate in the competitive market:	

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- 3 The impact, if any, on the Affected Utility's ability to meet debt obligations:
 - 4. The impact of Stranded Cost recovery on prices paid by consumers who participate in the competitive market:

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5. The degree to which the Affected Utility has mitigated or offset Stranded Cost:

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6. The degree to which some assets have values in excess of their book values:

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7. Appropriate treatment of negative Stranded Cost:

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8. The time period over which such Stranded Cost charges may be recovered. The Commission shall limit the application of such charges to a specified time period:

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9. The ease of determining the amount of Stranded Cost:

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10. The applicability of Stranded Cost to interruptible customers:

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11. The amount of electricity generated by renewable generating resources owned by the Affected Utility.

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J. Stranded Cost may only be recovered from customer purchases made in the competitive market using the provisions of this Article. Any reduction in electricity purchases from an Affected Utility resulting from self-generation, demand side management, or other demand reduction attributable to any cause other than the retail access provisions of this Article shall not be used to calculate or recover any Stranded Cost from a consumer.

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K. The Commission may order an Affected Utility to file estimates of Stranded Cost and mechanisms to recover or, if negative, to refund Stranded Cost.

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L. The commission may order regular revisions to estimates of the magnitude of Stranded Cost.

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R14-2-1608. System Benefits Charges

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A. By the date indicated in R14-2-1602, each Affected Utility shall file for Commission review non-bypassable rates or related mechanisms to recover the applicable pro-rata costs of System Benefits from all consumers located in the Affected Utility's service area who participate in the competitive market. In addition, the Affected Utility may file for a change in the System Benefits charge at any time. The amount collected annually through the System Benefits charge shall be sufficient to fund the Affected Utilities' present Commission-approved low income, demand side management, environmental, renewables, and nuclear power plant decommissioning AND NUCLEAR FUEL DISPOSAL programs.

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B. Each Affected Utility shall provide adequate supporting documentation for its proposed rates for System Benefits.

(Page 4 of 4)

Methods of calculating System Benefits charges shall be included in the workshops

An Affected Utility shall recover the costs of System Benefits only upon hearing and approval by the Commission of the recovery charge and mechanism. The Commission may combine its review of System Benefits charges with its review of filings pursuant to R14-2-1606.

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described in R14-2-1606(1).

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APS STRANDED COST METHODOLOGY

Four Step Approach to Calculate Stranded Cost Recovery Charge ("SCRC") for APS

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STEP 1 Determination of Hourly Market Prices.

Market prices will be determined by reference to the California PX market in dollars per MWH for the Southern California Hub as adjusted for:

Transmission wheeling (if any) 1.

2. Administrative charges by the ISO/PX.

Transmission losses

This hourly price is the Market Price at Palo Verde.

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STEP 2 **Determination of APS Retail Market Revenues.**

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revenues which could have been produced if APS were to sell its power supply in the competitive market. Summation of this hourly dollar value across daily / monthly / annual hours produces annual revenues.

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Determination of the Actual Power Supply Costs. STEP 3

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The actual costs will be obtained from relevant financial and accounting data. Examples of the costs include:

Actual hourly loads are multiplied by hourly market price from Step 1 to determine hourly

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- 1. Fuel costs
- 2. Purchased power costs
- O&M Costs including A&G allocation 3.
- Depreciation expenses 4.
- 5. Interest expenses
- 6. Taxes (other than income)
- Common and preferred shareholder equity expenses and 7.
- State and Federal Income taxes

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STEP 4 Calculation of the SCRC.

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the difference will then be allocated among APS rate classes under traditional cost allocation and rate design principles and will be charged to customers taking competitive generation 24 service on a demand and/or energy basis, depending on the customer's class.

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If the amount of APS costs (Step 3) is greater than APS Retail Market Revenues (Step 2).